

**A Regular Meeting of
DANVERS YOUTH SOCCER ASSOCIATION
Minutes of the Board of Directors Meeting
January 6, 2010**

Members in Attendance

✓ President	Jeff Chambers
✓ Executive Vice President	Janet Gargan
✓ Treasurer	Maureen Merritt
✓ Registrar	Sharon Clement
✓ Secretary	Rosa Kowalski
✓ Compliance Officer	Charlie Martins
✓ DIT Director	Janet Gargan
✓ Director of Publicity	Bob Gilmore
✓ Director- Special Events	Mike Pelletier
✓ Vice President of Operations	Greg Unczar
Fields and Equipment Director	Rich Sterchle
Safety Officer	Chris George
✓ Vice President of Travel	Loren Rocker
Player Development Travel	John Barrows
Boys Travel Program Director	Frank Missett
✓ Girls Travel Program Director	Al Gianetta
U16-U19 Travel Program Director	Dave Kamens
✓ Vice President of Intramurals	Tracy Smith
✓ Player Development Intramural	Manny Lopes
✓ Intramural Tournament Director	John O'Connor
U10 Boys Director	Brian Jordan
✓ U10 Girls Director	Mike Blanch
U8 Boys Director	Frank Rossito
✓ U8 Girls Director	Dave Thomson
U7 Boys Director	Kevin Wood
U7 Girls Director	<i>Open</i>
✓ U6 Director	Kerry Eon
✓ Special Events Director	Mike Pelletier
✓	Ellen Chambers

Call to Order

- Meeting called to order at 7:35 PM by Jeff Chambers

Secretary's Report

- November (AGM) minutes reviewed.
 - Loren Rocker makes a motion to accept Annual General meeting minutes.
Bob Gilmore seconded, no further discussion, and unanimously passed.
- December 2009 minutes reviewed.
 - Bob Gilmore makes a motion to accept December meeting minutes.
Al Gianetta seconded, no further discusiion, and unanimously passed.

Treasurer's Report

- Maureen Merritt presented reports.
 - Reviewed Annual Financial Statements
 - Loren Rocker makes a motion to accept Annual Financial Statements; Greg seconds it, no further discussion, and unanimously passed.

Registrar's Report

- At this moment the following have signed up:
 - U16 – 18 boys
 - U16 – 20 girls
 - U18 – 8 boys
 - U18 – 8 girls
 - U19 - none

Sharon asked how long should we keep the records. Janet Gargan brought up the point that we should hold on because it will be proof that the child has been with DYS for scholarship purposes. The next step is getting ready for registration (which will be in a couple weeks). Bob Gilmore wants to put up the banner down town to remind people and send out flyers to school. Sharon wants to have access to a computer on site to register people right there. Jeff Chambers commented that we could have 2 registrations going on at the same time

Travel Report

- Loren Rocker has 22 teams to place. There were some teams that were moved down/up a division He thanked coaches/players for getting him the cards as quickly as they did to him but, there are still some full teams that are missing them.

Ellen Chambers mad a recommendation that DYS buys a middle school year book and cut out the pictures for the player cards. They are the correct size and we will always have it.

DIT Report

- Janet has the web site up and running, sent e-mails. She has currently 3 teams registered, postcards will be sent. She asked Loren to mail the coach's to remind them to sign up. Some ideas she had was to drop St John's Prep? Too much money and why don't we utilize Thorpe? Should we play games Friday night? Saturday is typically Lacrosse practice. All teams have to sign up by March 1 to be guaranteed a spot. Maureen asked about using PayPal and Loren asked about using credit cards?

Intramural Report

- Tracy Smith and Manny met all directors. They submitted a budget, went over Sports pilot, and the team goals. Manny Lopes will be checking in Lynnfield to see how many teams they have (boys and girls). They can put the lacrosse kids in one team so the kids can do both soccer and lacrosse if they want to. Sharon asked what coaches are CORI? Everyone should be registered thru Sports Pilot (assistants included) and in return sports pilot will CORI them.

Publicity Report

- Bob took some pictures and sent it to Danvers Herald to advertise the DSSSF and Dave Thomson is helping out. Send out some info on Sports pilot for example the new BOD members. Bob wants to get some information on a trifold, get some magnets with DYS name, and wants to hold an open house. Sharon Clement asked why don't we advertise at Danvers Rec.?

DYS Apparel

- John O'Connor submitted an accounting of DYS Apparel sales for 2009. In summary, the total sales of DYS Apparel realized a net profit of \$771.06. John suggested that we keep the funds in the DYS

Apparel account in order to purchase inventory (flip flops, socks, headbands and decals) and provide "Special Offers" to DYS members from time to time. When they first started the program they were delivering door to door, now people are going to Michael's store in Danvers Square to pick up their orders.

- John O'Connor also submitted to Maureen Merritt a copy of the Online DYS Apparel Store agreement which has been executed by Blanch and Sons and DYS.
- To date DYS has provided Blanch and Sons \$987.00 to fund the start up of the online DYS Apparel Store by purchasing apparel and items for "Instock Purchases". Should DYS decide to terminate the Online DYS Apparel Store, DYS would receive any "instock" inventory on the shelves at that time towards the balance of \$987.00 and the difference in check along with all of the profits generated to date by the Online DYS Apparel Store.
Bob asked if we should take ½ the money now and in the spring we will reassess the program. Bob makes a motion to accept that Blanch and Sons keep the funds in the DYS Apparel Store account until the spring. Loren Rocker seconds it.

Loren Rocker said that team Tsunami jackets came out great. If a DYS team wins Pingree they get \$50 towards a jacket, if they win state they get \$100.

Old Business

- In town referee program:
 - We started to talk about this when we realized the inadequacy at the U7 level.
 - The refs go thru the state course and have no clue what to do when they get a game.

If we do this we have more control to train the kids, if not certified that's okay. The bonus would be that the kids do not have to take the state course but have to take the training class and on field training. We would give them a t-shirt and a whistle. Some one has to do the schedule and it would be a significant commitment to us. The great part of this program would be that it would allow the kids to see if they like it without getting the state's license.

Charlie pointed out that "new" coaches are just volunteering and Jerry is assigning new refs to these games. We should make the refs accountable. The refs should know the rules. Dave Thompson pointed out that new refs are very timid – can't blow whistle. Sharon Clement recommended that the coaches and refs meet before the game and make sure they are on the same page (i.e.: off sides etc.). Charlie suggests that if we do implement something like this we should have the "new" coaches go to training. Janet use to do the whole ref assignments and she points out that DYS will have a better control of the refs. Tracey makes a motion to to try just U7 only! Manny seconds it, all in favor.

Charlie Martins had made a by-law proposal change last meeting (December 4th). It was regarding disclosures.

PROPOSED BY LAW with the following heading:

"Conflict of Interest"

For purposes of this provision, the term "interest" shall include personal interest, interest as director, officer, member, stockholder, shareholder, partner, manager, trustee or beneficiary of any concern and having an immediate family member who holds such an interest in any concern. The term "concern" shall mean any corporation, association, trust, partnership, limited liability entity, firm, person or other entity other than the organization.

No director or officer of the organization shall be disqualified from holding any office in the organization by reason of any interest in any concern. A director or officer of the organization shall not be disqualified from dealing, either as vendor, purchaser or otherwise, or contracting or entering into any other transaction with the organization or with any entity of which the organization is an affiliate. No transaction of the organization shall be voidable by reason of the fact that any director or officer of the organization has an interest in the concern with which such transaction is entered into, provided:

1. The interest of such officer or director is fully disclosed to the board of directors.
2. Such transaction is duly approved by the board of directors not so interested or connected as being in the best interests of the organization.
3. Payments to the interested officer or director are reasonable and do not exceed fair market value.
4. No interested officer or director may vote or lobby on the matter or be counted in determining the existence of a quorum at the meeting at which such transaction may be authorized.

The minutes of meetings at which such votes are taken shall record such disclosure, abstention, and rationale for approval.

Dave Thomson makes a motion to accept the by-law change and Loren Rocker seconds it. All in favor, no oppositions.

- Winter training: Manny Lopes

- Good opportunity to play in the spring, it would not be mandatory. They could work on drills, skills; everyone would have a ball and would use it. Just getting fundamentals down.

Jeff Chambers wants to make sure it would be for all kids, no exceptions. Manny replied that it has always been open to everyone. Manny wants to make it a DYS program and it is no cost to DYS.

Jeff Chambers wants in Manny's proposal:

1. facility
2. same number of coach's in each age group
3. advertising to all the kids
4. the cost
5. DYS can not have a waiting list

Right now unfortunately they are at capacity. Jeff Chambers makes a recommendation to Manny to make lots of notes, use winter sports pilot for advertising, expand it to all intramural programs. Jeff wants this voted for next year.

- 2010 Budget

- Jeff Chambers went over the 2010 Operating budget. Dave Thompson makes a motion to approve the operating budget, Tracey 2nds. Amendment to the motion – reduce from \$200 to \$100 , state exam from \$360 to 270. Dave Thomson makes a motion to approve, Tracy Smith 2nds it. All in favor no oppositions.

- Jeff went over the Discretionary budget. They did make 2 changes, supplies and touchline to \$2,000. Bob Gilmore makes a motion to approve the changes and the discretionary budget. Loren Rocker 2nds it. All in favor.

New Business

- U7 girls are still open for registration.

Adjourn

10:12 pm

Respectfully submitted,

Rosa Kowalski, Secretary, DYSA.

Minutes prepared by Rosa Kowalski Secretary, DYSA

Prepared on 01/29/2010

Next Meetings

February 3rd, 2010 at the Polish Club